Value Added Program Services

In-House Service Reimbursement
If your department performs any corrective or preventative maintenance work, SU will reimburse your Department at a rate of $35.00 an hour for labor.

Manufacturer Comparisons
With over 30 years of experience on millions of repair incidents, SU has compiled an extensive database of equipment maintenance events. At your request, we will share the information with you when you are making a purchasing decision for new equipment.

Reports
Specialty Underwriters will provide your agency with real-time inventory reports, repair activity reports as well as high frequency reports that can identify problematic equipment.

Vendor Sourcing
If you would like to pursue other service vendor choices, Specialty Underwriters can assist you with your search. As always, the choice of service vendors is yours.

Program Highlights
- Significant hard dollar cost savings
- Administrative relief and savings through vendor payment process
- Extended Coverages (refer to Agreement):
  - 24 Hours a Day, 7 Days a Week Service
  - Weekends and Holidays
- Ability to use your same service providers or choose new ones
- Access to extensive database for vendor and equipment information

University of Florida’s goal for development of this program is to provide a single source for equipment maintenance, with the ability to absorb the entire service delivery process, from dispatch of the service vendors, management of the program, work order processing and vendor invoice payment.

Marta Pollitt
Purchasing Coordinator
Phone: 352-392-1331, Ext. 213
mpollitt@ufl.edu
In today’s changing environment, scrutinizing every expenditure is an essential key to our success. Equipment maintenance represents a large single item expense that plays an integral role in balancing our budget. Since the challenge of analyzing these costs without compromising quality is a difficult process, University of Florida has contracted with Specialty Underwriters who has the experience and expertise to assist in controlling the ever increasing cost of maintaining your valuable equipment.

**OUR PROGRAM**

**Benefits to E&I Members**

- Provides a guaranteed cost savings on maintenance contract costs and management control
- Ensures a financial cap on contracted maintenance expenditures
- Builds an internal operating system that brings consistency
- Provides increased management controls through a regular reporting process that provides:
  - Vendor analysis
  - Equipment inventory
  - Repair activity
  - High frequency service events
- Maintains continuity with current vendor relationships or provides each department with the opportunity to use the vendor of choice
- Administrative time and cost savings through the vendor payment process
- Onsite Representative

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**Information Needed to Obtain a Quote**

- Manufacturer
- Model Number
- Serial Number
- Equipment Description
- Location of Equipment
- Hours of Coverage
- Preventive Maintenance Requirements
- Special Coverage Terms
- Current Contract Costs (if applicable)
- Replacement Value
- Effective Date
- Maintenance Contract

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**Adds, Deletes, Changes**

Any changes (adds/deletes) to the program can be submitted to Teresa McMahon at 800-558-9910 or tmcmahon@su-group.com.

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**UNIVERSITY OF FLORIDA**

Below is a representative list of equipment types that can be enrolled in the University of Florida Equipment Maintenance Program.

**Cardiology/Stress Test/ICU, CCU, EKG**
- Arrhythmia Computers
- Cardiac Output Computers
- Health Care/Cardiac Cath Systems
- Intra Aortic Balloon Pumps
- Monitoring Systems
- Patient Date Management
- Stress Test
- Telemetry Systems

**Laboratory Equipment (continued)**
- Electron Microscopes
- Electrophoresis Equipment
- Gamma Counters
- Hematology Analyzers
- Immunooassay Analyzers
- Microbiology Analyzers
- Microscopes
- Micromotrs / Cryostats
- Ria Systems
- Scales / Balances
- Spectrophotometers
- Tissue Analyzers

**Communication Equipment**
- Audio/Visual Systems
- Emergency Systems (911)
- Overhead Paging/Intercom Systems
- Radios
- Telephone Systems
- Telephone, Voice Mail Systems
- Video Conferencing Systems

**Data Processing Equipment**
- Bridges
- Controllers
- Hubs
- Multiplexers
- PCs & Peripherals
- Printers
- Routers
- Scanners
- Servers
- Tape Drives

**Facilities Equipment**
- Corrective Maintenance:
  - Repair Labor, Travel, Parts, Taxes
- Preventative Maintenance Inspections
- Services For Scheduled Equipment:
  - Tagging and Inventory
  - Work Order Process
  - Direct Vendor Pay
  - Management Reports
- 800 Dispatch Number
- Engineering Support:
  - Repair or Replace Option
  - Future Equipment Purchase Solution
  - Sourcing Alternative Services and Parts
  - Overtime Costs (7 days/24 hours) (optional)
- Rental of Substitute Equipment
- In-House Reimbursement @ $35/Hour for Repairs
- Account Executive Program
- Common Program Anniversary Date
- Cost Reduction Program Models
- Guaranteed Budget

**Traditional Maintenance Contracts**

**TELESERVE™**

**Office Equipment**
- Binders
- Bursters
- CAD / CAM Systems
- Calculators
- Card Readers
- Cash Registers
- Check Signers
- Coin Sorters & Packagers
- Copiers
- Currency Counters
- Dictation Equipment
- Electric Rotary Files
- Electrical Print or Press Equipment
- Electronic Print or Press Equipment
- Electronic Typewriters
- Embossers
- Facsimile Machines
- Folders
- ID Card Systems
- Laminators
- Microfilm Readers / Printers
- Microfilmers
- Retail Scanners
- Shredders
- Time Clocks
- Uninterrupted Power Supply/Transient Voltage Protection Systems

**Security/Alarm Equipment**
- Alarm Systems
- Card Access Systems
- CCTV Systems
- Electronic Gates / Doors
- Electronic Security Systems
- Fire Protection Systems
- Fire Alarms
- Metal Detectors
- Outdoor Emergency Sirens
- Police Alarms
- Premise Alarms
- Vaults and Safes

**Surgery**
- Lasers
- Microscopes
- Phaco Emulsifiers
- Physiologic Monitoring Systems
- Tables